

## **Due Diligence Policy for Grantmaking**

---

Cumberland Community Foundation, Inc. ("Foundation") is an accountable steward of all charitable funds entrusted to its management. The Foundation staff follows best practices for grantmaking and all applicable laws and standards for fund management. These policies guide the due diligence for grantmaking.

### **Grants from Community Funds: Unrestricted/Field of Interest/ Invited Grants**

1. Foundation staff reviews all grant proposals.
2. The staff will adjust the level and extent of the review in consideration of certain factors but will always include confirmation of charitable status and charitable purpose. Factors to be considered to "right size" the process:
  - a. Applicant's track record as grantee with the Foundation
  - b. Partner status on existing grant programs (Example: Summertime Kids partners)
  - c. Compliance with past grant agreements
  - d. The size of the grant
  - e. Date of last site visit
  - f. The track record of the leadership of the project being considered
  - g. Other factors as determined by the staff
3. Areas reviewed include:
  - a. Does it meet the eligibility requirements for the fund or grant program?
  - b. If from a field of interest fund, does the grant comply with donor intent? Is the application complete, including attachments?
  - c. Is it signed by authorized parties?
  - d. Does the request meet the needs of the community?
  - e. Is the request clear?
4. Charitable status and charitable purpose:
  - a. Grants may be made to public charities; that is organizations described in section 501(c)(3) and 509(a)(1), (a)(2), or (a)(3); and to private operating foundations. The Foundation will not normally make grants to private nonoperating foundations.
  - b. Grants may also be made to units of government for public purposes. This includes Native American tribal governments.
  - c. In exceptional circumstances, grants may be made to other types of nonprofit organizations and to businesses. Using expenditure responsibility as a guideline, the Foundation will carefully supervise any such grants to document the use of its funds solely for charitable purposes. In this case, the Foundation may withhold payment of the grant until the program is complete and all expenditures have been verified to be for charitable purposes.
5. Verification of public charity status. The Foundation will use one or more of the following methods to verify a potential grantee's charitable status
  - a. Internal Revenue Service, Exempt Organizations Select Check, <http://www.irs.gov/Charities-&-Non-Profits/Exempt-Organizations-Select-Check>.
  - b. Internal Revenue Service Business Master File
  - c. Grantee's Internal Revenue Service determination letter or group ruling letter identifying grantee as included in the ruling
  - d. GuideStar's Charity Check, [www.GuideStar.Org](http://www.GuideStar.Org)

- e. Verification of charitable status for houses of worship and affiliated schools not found on the above lists
- 6. Verification of units of government.
  - a. In most cases, the Foundation will maintain a copy or screen shot of the home page for a political subdivision (city, county, town, school district, etc.).
  - b. For Native American tribal governments, the Foundation will consult the list maintained by the Department of the Interior's Bureau of Indian Affairs. The 2014 list is at <http://www.bia.gov/cs/groups/public/documents/text/idc006989.pdf>.
  - c. Staff will analyze, with assistance of counsel if necessary, situations in which governmental status is not clear.
  - d. A fiscal agent may be sought.
- 7. Contact the potential grantee. This may be by telephone, site visit, meeting or e-mail.
- 8. Depending on the size of the grant, conduct a site visit. Staff may also:
  - a. Interview key staff identified in the grant proposal
  - b. Interview collaborative partners
  - c. Interview other funding sources
- 9. Determine the project's overall potential impact on the community
- 10. Review program outcomes, objectives, and measurable impact
- 11. Review financials and audit
- 12. Review organization's Form 990, where applicable, especially for business practices
- 13. Review proposed project budget.

#### **Grants from Designated Funds**

Before establishing a designated fund, the Foundation verifies that the proposed designee is a public charity or unit of government. Grants generally are paid once each year. Prior to distribution of a grant, the charitable status of the designee is reconfirmed using one or more of the tools described above. See Grants from Community Funds #4 and #5.

#### **Grants from Agency Endowment Funds / Also Called Organizational Endowments**

Before establishing an agency endowment fund, the Foundation verifies that the organization seeking to establish the fund is a qualified public charity. If a unit of government, such as a public library, asks to establish an agency endowment fund, the Foundation will consult with counsel to determine whether this is permissible under the law of North Carolina and, if yes, under what conditions.

Agency grants are paid out to the relevant organization named in the fund agreement, generally once each year. Agencies may decline the distribution for a period of years during a campaign to grow the fund.

Prior to distribution of a grant, the charitable status of the agency is reconfirmed using one or more of the tools described above. See Grants from Community Funds. As needed, a related qualified charitable entity may be sought to receive the funding. (Example: Friends of the Library for the Cumberland County Public Library and Information Center.)

### **Grants from Donor Advised Funds**

1. The Foundation will not make the following types of grant from a donor advised fund:
  - a. Grants to individuals, including grants payable to a school, college or university for the benefit of an individual selected by the Foundation.
  - b. Grants or other similar payments, including expense reimbursements, to donors, advisors, and related parties.
  - c. Any grant for a purpose that is not charitable.
  - d. Any grant to a private non-operating foundation.
2. The Foundation will make grants from donor advised funds to most public charities and units of government.
  - a. The Foundation will follow the verification process outlined above to verify public charity status. See Grants from Community Funds #4 and #5 above.
  - b. In addition, the Foundation will follow the Process for Determining Supporting Organization Status outlined in the next section to determine whether a potential public charity grantee is a Type III supporting organization that is not functionally integrated or supports an organization controlled by the donor, fund advisor, or related persons. If either of these conditions is present, the Foundation will either refuse the grant or exercise expenditure responsibility.
3. The Foundation will not normally make grants from donor advised funds that require the exercise of expenditure responsibility. This includes grants to nonprofit organizations that are not public charities and grants to businesses.
4. If the Foundation elects to make an expenditure responsibility grant, it will follow the following process:
  - a. The Foundation will conduct a pre-grant inquiry to determine whether the proposed grantee is reasonably likely to use the grant for the specified purposes and that those purposes are charitable.
  - b. The Foundation and grantee will sign a written grant agreement that includes all provisions required by Treasury Regulations.
  - c. The grantee will be required to maintain the grant funds in a separate account on the grantee's books.
  - d. The grantee will be required to submit a written report summarizing the project promptly following the end of the period during which it used all grant funds and to submit any interim reports the Foundation may require.
  - e. The Foundation may elect to withhold payment of the grant until completion of the project and receipt and approval of proof of the charitable use of the grant.
5. See also the Donor Advised Fund Policy and the Donor Advised Fund Agreement.

### **Process for Determining Supporting Organization Status**

Supporting organizations receive public charity status from the IRS due to their particular relationship with another publicly supported charity or government unit. Based on that relationship, a supporting organization is defined as Type I, Type II, or Type III. Type III supporting organizations are further defined as functionally or non-functionally integrated.

The Foundation must exercise expenditure responsibility if it makes grants from a donor advised fund to any type of supporting organization that supports a public charity which is controlled directly or indirectly by the donor, donor advisor, or a related person.

Expenditure responsibility is also required for grants to any non-functionally integrated Type III supporting organization.

The Foundation will take the following steps to determine whether a grant recommendation from a Donor Advised Fund requires expenditure responsibility because the grantee is a supporting organization:

1. Verify that the organization is a public charity by checking its status in GuideStar's Charity Check, IRS Publication 78, the organization's IRS determination letter, or IRS Business Master File.
2. Determine if the public charity is a supporting organization from one of the following sources:
  - a. The IRS Business Master File (BMF) and the potential grantee's IRS determination letter, or
  - b. A report from a third party that includes:
    - i. the grantee's name, EIN, and public charity classification under §509(a)(1), (2), or (3);
    - ii. a statement that the information is from the most currently available IRS monthly update to the BMF, along with the IRS BMF revision date;
    - iii. the date and time of the grantmaker's search. The grantmaker must retain this report in electronic or hard-copy form.
3. Determine the type of Supporting Organization from one of the following sources:
  - a. For Type I or Type II supporting organizations a written representation signed by an officer, director, or trustee of the grantee if both of the following are true:
    - i. The representation describes the process used for selecting the grantee's officers, directors, or trustees and references the pertinent provisions of the grantee's organizing documents that establish the grantee's relationship to its supported organization.
    - ii. The grantmaker collects and reviews copies of the grantee's governing documents. If the grantee's governing documents are not sufficient to establish the relationship, the grantmaker must also collect organizing documents from the supported organization.
  - b. To determine whether a Type III supporting organization is functionally integrated the Foundation will do the following:
    - i. Obtain the grantee's written representation identifying the organization it supports.
    - ii. Collect and review the grantee's organizing documents (and those of the supported organization if necessary).
    - iii. Collect a written representation signed by an officer, director, or trustee of each supported organization stating that substantially all of its activities directly further the exempt purposes of the supported and, but for the involvement of the supporting organization, its activities are ones that normally would be engaged in by the supported organization.
  - c. Alternatively, the Foundation may rely on a reasoned written opinion of counsel of either the grantee or the Foundation in making the determination that a

supporting organization is a Type I, Type II, or functionally integrated Type III supporting organization.

4. Once the Foundation has determined that a potential grantee is a supporting organization and is not a Type III non-functionally integrated supporting organization (for which expenditure responsibility is automatically required), the Foundation, will determine whether the donor, donor advisor, or related parties control the supported organization.
  - a. Control will be found to exist if any donor, donor advisor, or related persons may, by aggregating their votes or positions of authority, require a supported organization to make expenditure, or prevent a supported organization from making expenditure.
  - b. The Foundation will request certification from either the donor or advisor or directly from the supported organization that the donor, advisor, or related parties do not control the supported organization.

***Policy unanimously approved by the Board of Directors on September 15, 2016.***

  
\_\_\_\_\_

***Board Secretary***